

**MINUTES**  
**Eastern Connecticut Health and Medical Cooperative**  
**Board Meeting – February 21, 2019**  
**2:00 - 3:30 pm- Room 107**  
**LEARN, 44 Hatchetts Hill Road, Old Lyme, CT**

**Members Present:** Eileen Howley, Nat Brown, Maryann O'Donnell, Carolyn Dickey, Jan Peruccio, Julie Pendleton, Deborah Martin, and Holly McCalla

**Others present:** Tom Kowalchik, Mike Donnelly (Cigna), USI representative (Dawn) and Lynn Nenni

*Meeting called to order at 2:05 p.m.*

**Standing Agenda Items:**

**1. Agenda:**

No changes.

**2. Minutes:**

*Motion to approve the minutes of the January 24, 2019 meeting made by M. O'Donnell and seconded by J. Pendleton.*

*Motion approved 7-0-1 (D. Martin)*

**3. Financial Status Report**

L. Nenni reviewed the financial reports through January 30, 2018. There was a change in net position of \$1,236,198.26 and the ending net position for January 31, 2019 was \$1,152,885.93. This represents an improvement of \$246,060 compared to the previous month's net position. Total current assets were reported as \$2,204,429.24 with total liabilities of \$1,051,543.31. Lynn also shared and reviewed a Year-to-Date Claims Comparison, and clarified that the Surplus/Deficit amount represents each year through January 31<sup>st</sup>.

**4. Updates from vendors**

T. Kowalchik explained that he has been working with Cigna to be certain that the premiums that are being paid in will cover the corridor. Tom K indicates that there are no new signs related to large claims and stop loss. Tom K. reviewed the reports, including an Executive Summary of various trend data. Clarifying questions were asked. Mike went through the large claim report and answered questions from the group.

Tom K. reviewed the updated renewal projections for medical and prescription with Clinton BOE included and without the Clinton BOE. The renewal rate increase with the Clinton BOE is much higher as it currently stands. Finally, Tom K. presented a chart of conservative estimates for renewal rates with and without Clinton BOE included and answered questions related to which conservative estimate relates to the maximum exposure for the ECHMC group. Additional questions about stop loss related to prescriptions were clarified.

## **Old Business:**

### **1. Review of dashboard information**

N. Brown shared the monthly chart for review.

### **2. Update on Cigna offer regarding stop loss gap**

Tom K. indicated that he had talked to underwriting and that the fund for this year is okay and we are capped at what we are paying in. He indicated that he has received assurances that they will be able to work with us on an arrangement if necessary.

### **3. Update on Clinton BOE membership status for 2019-2020**

M. O'Donnell indicated that the Clinton BOE is still finalizing the components of a move to a new insurance plan and expects to have a definitive answer in March.

## **New Business:**

### **1. Update on renewal rates from USI and Cigna**

H. McCalla indicated that there is a desire from Region 18 to lower the current 15% allocation rate at this point in time if possible. The group did not feel comfortable doing so based on previous history of trend and without a definitive decision from Clinton BOE.

Tom K. said he will have numbers on Stop Loss and administrative costs at the March regular meeting. He will also bring dental projection information at that meeting.

### **2. Unallocated Rebates Discussion**

Lynn N. provided a report of the unallocated fund balance. She indicated that she is talking with Tom to break down the insurance rebate amounts by member. Discussion ensued about the way it has been tracked as well as the original intent of how the unallocated and rebates would be utilized. M. O'Donnell asked for a breakdown of the Insurance Rebates by entity and Lynn indicated it should be ready for the March 8, 2019 meeting.

### **3. Region 4 new membership discussion**

Tom K. shared some information based on the data he has about the potential for Region 4 to join the collaborative as a full new member. Jan P. shared that Region 4 is very interested and would like to fast-track this and there may be potential need for a special meeting.

Region 4 Business Manager Kim Allen joined the meeting to share information and discuss the potential for Region 4 joining the collaborative. She clarified that the Region 4 group includes the Region 4 schools, the three individual towns and their elementary schools which represents just over 300 new member contracts. The timeline for the Region 4 decision would require an April decision in order to allow for transition. A special meeting will be held on Friday, March 8, 2019 at 9:00 a.m. at LEARN to review the Region 4 information and to updated on Clinton BOE status and transition steps for exiting.

### **4. Wellness Update**

Updates were provided and suggestions for wellness initiatives were discussed. Tom K. will provide an update of remaining monies available through Cigna for wellness initiatives.

**5. Agenda setting for the March 2019 regular meeting**

Move dashboard report under financial reports

Agenda will be determined at conclusion of March 8 regular meeting, but will include update on wellness information from Tom K.

*H. McCalla left the meeting at 3:18 p.m.*

**Next Special Meeting –March 8, 2019 at 2:00 p.m.**

**Next Regular Meeting –March 21, 2019 at 2:00 p.m.**

*Motion to adjourn at 3:52 p.m. by J. Perruccio and seconded by N. Brown.*

*Motion Approved: 7-0*

Respectfully Submitted, Maryann O'Donnell

